

### What our advisers are saying...



"As Novia Global is our fee-based platform of choice, it was great news for us and our clients that they were adding a SIPP to their offering. The lowest cost in the market coupled with excellent service, it's been a perfect fit for our expat clients"

Ryan Frost - Private Client Adviser

"We have been very impressed with our dealings with Novia Global from inception, not only with the functionality of the platform itself, but also the professional back office support we have received, and continue to receive, from their team. The platform enables us to continue to offer our clients a far improved service than previously."

Nick Reid - Director







"Sensible interface layout and responsive personnel"

Nathan Prior - Partner

### PARTNERS WEALTH MANAGEMENT LLP



"I love working with Novia Global – a professional, modern investment platform that works and looks good (both to us and clients) backed by a team that's always on hand and gets stuff done. They have been a breath of fresh air to our business.

This is the way platforms are meant to work! Nothing comes close to this in the offshore world in my experience."

**Richard Taylor** 

"Since we started to work with Novia Global we have had nothing but excellent service, competitive pricing and complete co-operative working relationships; I am pleased to recommend them"

Paul Beard - Founder and Executive Chairman

## alexander beard

Group of Companies



"Traditional paper/post based administration systems are timeconsuming, inefficient and becoming more and more irrelevant. Technology has moved on and Novia Global platform's ease of use and excellent functionality means investment processing is now simple, effective and client-friendly.

Back office support is of the highest standard and the Novia Global team are always happy to help whenever needed. Less time wasted means more time for productive, revenue generating activity."

**Phil Loughton** 



"The relationship with Novia has been fantastic for us and our clients. It is refreshing to work with a firm like theirs. We really appreciate the professionalism they bring to offshore advisory space. Dave and Jonathan have been especially great."

**Andoni Yturralde** 

# CROSS BORDER WEALTH



"Here at SJB Global we appreciate transparency, low cost and efficiency. Novia Global have been fantastic in providing not only a great product that's provides all of these things for retail clients, but also great support for advisers.

Paul Forman has been especially helpful with training and support and we look forward to recommending their new international SIPP product which incorporates their platform inside a SIPP, something which the offshore market is missing.

Sam Barber - Principal

"The international marketplace has been crying out for a product like this for a long while, and I've been nothing but impressed with Novia Global since I started using them. The attentiveness of their back-office staff coupled with the ease of use on the platform makes my job a lot easier, dealing with my clients. With much of the offerings available to expatriate investors being so frustratingly opaque, Novia's transparency is a breath of fresh air. I personally hope to see a strong migration towards this kind of solution from those with such a commission focus, which will only better serve the client, and therefore the reputation of our industry."

Sam Barrie - Chartered Financial Planner



#### **Further Information**

For further information on the Novia Global platform, please **call us** on +44 (0) 1225 517 517 **email us** on <u>clientservices@novia-global.com</u> **visit our** website at <u>www.novia-global.com</u>