



# summit the loyalty bond

The Facts

For Professional Advisers only and not for distribution to the public



Summit is a single premium international life assurance plan. It is ideal if your client wants penalty-free access to the majority of their investment amount but also if they do not intend to withdraw it early. The longer they keep their plan without

withdrawing any money the greater the loyalty bonus we'll pay. So they have increased growth potential and the peace of mind that comes from knowing that they can cash-in their plan whenever they like.

Key product details	Main benefits
Minimum Premium	USD 37,500 GBP 25,000 EUR 37,500 HKD 375,000
Minimum Total Value	USD 15,000 GBP 10,000 EUR 15,000 HKD 150,000
Withdrawals	All withdrawals are penalty free. Allowed withdrawals: <ul style="list-style-type: none"> <li>• 90% of premium for first five years</li> <li>• 100% of bid value thereafter</li> <li>• Must be at least USD 750 (GBP 500, EUR 750, HKD 7,500)</li> </ul>
Fund Administration Charge	1.2% per annum
Initial Charge	Nil. 100% of each premium is invested
Establishment Charge	1.6% of premium per annum for 5 years only. Taken as 0.4% each quarter deducted from units
Surrender Penalty	Outstanding Establishment Charges only
Loyalty Bonus	Paid annually at the following rates: <ul style="list-style-type: none"> <li>• 3-5 years = 0.5% of bid value</li> <li>• 6-10 years = 0.75% of bid value</li> <li>• 11+ years = 1% of bid value</li> </ul>
Additional contributions	Minimum of: USD 15,000 GBP 10,000 EUR 15,000 HKD 150,000 Withdrawal allowance on any additional contributions is: <ul style="list-style-type: none"> <li>• 90% of contribution for first five years</li> <li>• 100% of bid value after that</li> <li>• Withdrawals taken from oldest contribution first</li> <li>• Additional contributions receive their own Establishment Charges</li> <li>• Loyalty Bonus based on how long they have been in the plan</li> </ul>

Key product details	Main benefits
Switching	Currently no charge is made although we do reserve the right to impose a charge, upon three months' written notice to your client, of up to 1% of the amount involved or USD 15, GBP 10, EUR 15 or HKD 150, if greater
Minimum age of contract holder at entry	18 attained
Maximum age of life assured at entry	80 next birthday
Eligibility	Anyone who is eligible to invest in offshore funds, with the exception of persons resident in the United States of America
Death benefit	101% of the surrender value of the plan
Policies	Normally issued as a cluster of 5 policies of equal amounts. More policies can be issued, subject to a minimum of USD 1,500, GBP 1,000, EUR 1,500 or HKD 15,000 per policy, up to a maximum of 25 policies

### Currencies

Your client can invest in Summit using US Dollars, Sterling, Euro or HK Dollars. At the start they can choose to receive all future valuations in any one of these currencies. Once the plan has been issued the plan currency cannot be altered. However the valuation currency can be changed at any time.

Payments of benefits or withdrawals will normally be made in the selected valuation currency. Alternatively, your client can ask for benefits to be paid in any freely convertible currency worldwide. When withdrawals are taken in a currency other than the selected valuation currency there may be a difference between the amount requested and the amount received in value due to currency conversion.

### Taxation

#### Personal

Because Summit is an offshore life assurance policy the taxation of the benefits will depend on the client's country of residence at the time they are taken. Benefits are payable without deduction of tax in the Isle of Man.

#### Company

Friends Provident International Limited is not liable to any income tax, capital gains tax or corporation tax in respect of its policyholders' funds. Some dividends may be received net of withholding taxes but once inside Summit the capital accumulates entirely free of tax.

**Note: for those proposed policyholders who are planning to become, resident in the UK:**

Friends Provident International Limited is under a statutory obligation to report to the UK Inland Revenue certain events where benefits are received from the Plan by a UK-resident individual, company or trust. For further information, please contact us or your usual financial adviser.

**Notes of caution**

Investment involves risk. Past performance should not be viewed as a reliable guide of future performance. Fund prices may go up and down depending on underlying investment performance, and the value of your client's investment cannot be guaranteed. Investments held within a fund may not be denominated in the currency of that fund and the value of those assets can go up and down simply because of movements in currency exchange rates. All fund performance is quoted net of annual charges.

All policyholders are protected by the Life Assurance (Compensation of Policyholders) Regulation 1991 of the Isle of Man, wherever their place of residence.

Investors should be aware that specific investor protection and compensation schemes that may exist in relation to collective investments and deposits accounts are unlikely to apply in the event of failure of such an investment held within insurance contracts.

Complaints we cannot settle can be referred to the Financial Services Ombudsman Scheme for the Isle of Man.

Some telephone communications with the Company are recorded and may be randomly monitored or interrupted.

Each Policy is governed by and shall be construed in accordance with the law of the Isle of Man. However, this will not preclude the right to bring legal action in a Hong Kong court. **If your client effects a policy whilst resident in the United Arab Emirates, all disputes regarding the policy shall be subject to the non-exclusive jurisdiction of the courts of the United Arab Emirates.**

Copyright © 2011 Friends Provident International Limited. All rights reserved.

Friends Provident International Limited

Registered & Head Office: Royal Court, Castletown, Isle of Man, British Isles, IM9 1RA  
Telephone: +44(0) 1624 821212 Fax: +44(0) 1624 824405  
Website: [www.fpinternational.com](http://www.fpinternational.com)

Incorporated company limited by shares  
Registered in the Isle of Man No. 11494  
Authorised by the Isle of Man Insurance & Pensions Authority  
Provider of life assurance and investment products

Authorised by the Office of the Commissioner of Insurance to conduct long-term insurance business in Hong Kong

Registered in the United Arab Emirates as an insurance company (Registration No.76)  
and as a foreign company (Registration No. 2013)

Authorised by the United Arab Emirates Insurance Authority to conduct life insurance and savings business

Registered in Singapore No. F06835G

Authorised by the Monetary Authority of Singapore to conduct life insurance business in Singapore

