

Key Features of Summit

XIM9/KFD

The Financial Conduct Authority is the independent financial services regulator. It requires us, Friends Provident International Limited (Friends Provident International), to give you this important information to help you to decide whether our Summit policy is right for you. You should read this document carefully so that you understand what you are buying, and then keep it safe for future reference.

Summit is a unit-linked policy suitable for customers with a lump-sum to invest for a medium to long term period (a minimum of five years).

Summit offers a loyalty bonus for increased growth potential with penalty free access to a majority of the investment amount.

Summit is available to those who are aged 18 and over (at least one life assured must be 79) and are willing and able to accept the risks as described in the 'Risks' section.

Its aims

- To increase your investment value over the medium to long-term (five years +).
- To allow you to invest in assets to suit your investment needs.
- To allow you to take regular withdrawals.

Your commitment

- To invest a lump sum payment of at least GBP 25,000.
- To view your policy as an investment for at least five years, although you can cash it in whenever you want (any outstanding establishment charges will be taken).

Risks

- We don't guarantee what you will get back in the future as this depends on how well the investments perform
- The value of the policy and any income from it can go up and down. You could get back less than you've paid in.
- When you cash in your policy, you may get back less than your illustration shows. This could happen for several reasons, for example if:
 - Investment performance is lower than shown
 - Our charges are higher than shown
 - You take out more money than shown
- Some funds, particularly equities, carry a higher level of risk than others, and may be subject to sudden and large falls in value. This could erode some or all of your capital.

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- If you invest in a fund denominated in a currency different to the contract currency, the value can go up and down simply because of changes in the currency exchange rate.
- If you decide to cancel your policy during the 30 day cancellation period and the investment value has fallen or there has been an adverse movement in currency exchange rates – you will get back less than you have paid in.
- Inflation will reduce the spending power of any money you get back in the future.

Questions and Answers

What is Summit?

- It is a lump sum investment that offers potential for good capital growth over the medium to long term (five years +).
- It is an investment that gives you access to the world's investment markets through a diverse range of professionally managed funds.
- It can provide you with a regular income if you decide to take regular withdrawals.

How flexible is it?

- You can set up the policy on your own life, on another persons' life, or jointly on up to four lives.
- You choose the contract currency in which you would like your policy to be denominated. This can be:
 - UK Sterling (GBP)
 - US Dollar (USD)
 - Euros (EUR)
 - HK Dollar (HKD)
- All statements, correspondence and payments will be denominated in your chosen contract currency.

- Your investment can be made in any foreign exchange currency, however, if this is different from your policy's denomination currency, the cost of conversion will be deducted from your payment.
- You can make additional investments at any time. The minimum additional investment is GBP 10,000.
- You can cash it in (in full or in part) at anytime, any outstanding establishment charges will be taken.
Please see 'What are the policy charges?'
- To give you greater flexibility we set up your policy as several identical policies. This means you could cash in some policies and keep others going.
- If you want to, you can switch between funds in whole or in part at any time, restrictions may apply.

What might I get back?

- You will get back the cash-in value of your policy at the time you decide to cash it in.
- The cash-in value will depend on several things. For example, how long you invest for, how well the investments perform, the charges taken and any withdrawals you take. We don't guarantee the value as it can go up and down.
- **Please see your illustration for an idea of what you might get back.**

Where is my money invested?

- We offer a wide range of funds denominated in GBP, USD or EUR.
- Summit is a unit linked policy. We divide each fund into units and your payment buys units in the funds you choose. The price of a unit depends on the value of the investments in the fund.
- We work out the value of your policy based on the total number of units you have in each fund. If the unit prices go up and down, so will your policy value.

Can I take my money out?

- You can cash in your policy in full.
- You can cash in part of your policy or take regular withdrawals provided the cash-in value left is not below the minimum plan value. The minimum plan value is the greater of 125% of the outstanding establishment charges or GBP 10,000.
- Summit allows you to withdraw up to 90% of your premium penalty-free from the start. Please note your withdrawals may be restricted by a minimum total plan value and minimum withdrawal amount. **Please see 'What are the policy charges?' for more information.**
- If you cash in part of your policy as a one-off withdrawal, the minimum withdrawal is GBP500.
- If you take regular withdrawals, you choose how much (minimum GBP500 each payment) and how often (every month, quarter, term, half year or year) you want us to pay the money to your bank account. We will stop the withdrawals if the cash-in value left falls below the minimum.
- If you take money out, or if you take withdrawals in excess of the rate at which your investment grows, the value of your policy will reduce.
- If you cash in your policy during the early years you may get back less than you have paid in.
- If you cash in your policy in full or part, or take withdrawals, we will cash in units to make the payments. This can be from any fund (or funds) you specify or proportionately across all your funds.
- We give example cash-in values in your illustration.

What happens to the policy if I die?

- If you set the policy up on your life, the policy will end if you die. We will pay a lump sum equal to 101% of the cash-in value at your death.
- You can set up the policy on up to four lives, so it continues after the first death. We will pay 101% of the cash-in value on the death of the last survivor only and the policy will then end.
- The death benefit is not guaranteed amount because we cannot guarantee the value of your policy. It will depend on the value of the units at the time of death.

What is the loyalty bonus?

A bonus paid annually from the third anniversary of the plan, and based on the fund value relating to the original premium.

Number of complete years since the commencement date, or the additional premium commencement date, as appropriate	Loyalty Bonus % of bid value
3 to 5	0.50
6 to 10	0.75
11 plus	1.00

Any top-ups will receive their own loyalty bonus from the third anniversary of each top-up based on the fund value relating to that top-up.

What are the policy charges?

- No initial charge
- 100% of your premium buys units in the funds you choose.
- We charge for managing your policy and the investments. We take charges in the following ways:
 - An establishment charge of 1.6% a year of your initial and any subsequent investment for the first five years following your investment, taken quarterly by cancelling units.
 - An administration charge of 1.2% a year out of your unit value over the lifetime of your policy.
- If you cash-in your policy in full and your investment and any subsequent investment(s) is still within its establishment charging period, any outstanding establishment charges will be taken.

What are the investment charges?

- If you invest in Friends Provident International internal funds we deduct an annual management charge of 1.2% a year out of your unit value over the lifetime of your policy. In addition to the annual management charge, each underlying fund has its own annual charge of between 0.1% and 3.35% per year of the fund value, dependent upon the fund chosen, and is reflected in the unit value.

Optional Management Authority

- If you want to, under an optional management authority agreement, you can allow your advisor to choose and, if appropriate, switch the funds you invest in. For this service, you pay your adviser, by regular withdrawals, a percentage of your unit value over the term of your policy, taken by cancelling units on either the policy anniversary or at the end of each policy quarter. The percentage, which must be agreed between you and your adviser, can be 0.25% a year, 0.5% a year, 0.75% a year, 1% a year, 0.15% a quarter, 0.2% a quarter or 0.25% a quarter.

What about tax?

- Friends Provident International is a tax-exempt insurance company registered in the Isle of Man. Consequently, Friends Provident International is not subject to income tax, capital gains tax or corporation tax in the Isle of Man or the UK. Our funds accumulate free of tax (apart from any withholding tax on investment income, deducted at source in the country of origin).
- Tax rules are subject to change and the extent of your tax liability depends on your country of residence and personal circumstances. We recommend that you consult a tax adviser for professional guidance.

How do I apply?

- Investors should complete the application form – and return it to their financial adviser.
- Payments will only be accepted by:
 - telegraphic transfer
 - banker's draft
 - cheque

Can I change my mind?


- If you decide that you do not want to keep the policy, let us know in writing within 30 days and we will give you your money back less any fall in the investment value. Please remember to include your full name and address and state that you wish to cancel your Summit policy.
- If you don't cancel within 30 days, your policy will continue as set out in these Key Features and in the Policy Conditions, a copy of which can be obtained from your financial adviser.

How will I know how my policy is doing?

- We will send you a yearly statement to show how your investment is performing.
- You can ask for an up-to-date statement at any time.
- You can also see how the funds are performing on our website at **www.fpiinternational.com**


How to contact us

- Your financial adviser will normally be your first point of contact. If you have any questions you can phone, fax, e-mail or write to us.

 Call us on **+44 (0) 1624 821212** Monday to Friday, between 9am and 5pm (GMT/BST). We may record calls in order to improve our service.

 Fax us on **+44 (0)1624 824405**

 E-mail us at **rowservicing@fpiom.com**

 Write to us at **Friends Provident International, Royal Court, Castletown, Isle of Man, British Isles, IM9 1RA.**

- To cash in your Summit policy, or to switch from one fund to another, please write to us at the address above.

Other information

How to complain

- Please write to our Customer Services Manager at Friends Provident International, Royal Court, Castletown, Isle of Man, British Isles, IM9 1RA. If you are not satisfied with our response you may contact:

**Financial Services Ombudsman Scheme
Government Building, Lord Street, Isle of Man,
British Isles. IM1 1LE**

Telephone: +44 (0) 1642 686500

Email: ombudsman@iomoft.gov.im

- Making a complaint will not affect your legal rights.

Terms and Conditions

- This leaflet sets out the main points about Summit. It does not include all the definitions, exclusions, terms and conditions. If you would like a copy of the policy conditions please ask your financial adviser or contact us directly. You may also view the policy conditions on our website at **www.fpinternational.com**
- Although the terms described in this guide are those normally intended to apply, they may be varied at the discretion of Friends Provident International before Summit commences. In this case, the investor will be contacted and asked if they wish to proceed.

Law

- The information in this guide is based on Friends Provident International's understanding of law and practice of the Isle of Man as at June 2013. Whilst every effort has been made to ensure that this information is correct, we cannot accept any responsibility for its interpretation or for any future changes in law or practice.
- The law of the Isle of Man is applicable to this contract unless stated otherwise in your Summit Policy Schedule.

Legislation

- Policyholders may in certain circumstances be subject to currency or tax restrictions and/or legislation, which may affect their application or any benefits from the contract. We recommend that Policyholders consult their Legal, Tax or Financial Adviser regarding their own position, as Friends Provident International does not provide legal, taxation or investment advice. **Please note, tax legislation may change.**

Language

- The literature and the terms and conditions are in English and all other communication with you will be in English.

Compensation

- All our investors receive the protection of the Isle of Man Policyholders Protection Scheme (the protection scheme), information on which is available from our offices on request.
- The protection scheme protects up to 90% of the liability owed to investors by Friends Provident International should we become unable to meet our liabilities.
- Friends Provident International is not based in the UK and so the UK Financial Services Compensation Scheme is not available.
- Investors should be aware that specific investor protection and compensation schemes that may exist in relation to collective investments and deposit accounts are unlikely to apply in the event of failure of such an investment held within insurance contracts.

Client categorisation

- Friends Provident International has determined your client categorisation to be 'professional client'. This entitles you to a level of regulatory protection which is greater than that afforded to eligible counterparties but less than that afforded to retail clients. You have the right to request that your classification be changed to either retail client or eligible counterparty by writing to us at Friends Provident International, Royal Court, Castletown, Isle of Man, British Isles, IM9 1RA.

About Friends Provident International

Friends Provident International provides competitive life assurance, pensions and investment products for Asia, Middle East, Europe, UK and other selected markets, and is part of the Friends Life group. The Friends Life group is the name used to describe Friends Provident Holdings (UK) plc and all subsidiaries of that company. Also, in this group is Friends Life which was launched in March 2011.

Friends Provident International benefits from a strong relationship with the Friends Life business, sharing a heritage that dates back over 200 years, a reputation of trust, commitment and integrity in providing financial solutions to customers throughout their lives.

In addition to being authorised by the Isle of Man Insurance and Pensions Authority (IPA), we are also authorised and regulated by the UK Financial Conduct Authority. Our Financial Conduct Authority Register number is 142311.

As Friends Provident International is a non-UK based insurer the regulatory system that applies, in some respects, is different from that of the United Kingdom. In particular, the rules relating to solvency, complaints and consumer protection.

Friends Provident International Limited

Registered and Head Office: Royal Court, Castletown, Isle of Man, British Isles, IM9 1RA.
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Website: www.fpinternational.com

Incorporated company limited by shares.

Registered in the Isle of Man, number 11494.

Authorised by the Isle of Man Insurance and Pensions Authority.

Authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

As Friends Provident International Limited is a non-UK based insurer, the regulatory system that applies, in some respects, is different from that of the United Kingdom. Provider of life assurance and investment products.

Friends Provident International is a registered trade mark of the Friends Life group.

